

## Summer Consultant Job Description 2010

The Wharton Small Business Development Center utilizes the intellectual resources of the Wharton School to provide high-impact consulting to small businesses, scalable startup businesses, and private equity funds in Southeastern Pennsylvania. The Wharton SBDC is currently seeking talented undergraduates who are interested in consulting and entrepreneurship for summer positions to help clients build their businesses during the summer months. This job can be found on Pennlink under posting number 736019.

Summer Consultants at the Wharton SBDC will focus on understanding client companies and diagnosing business issues that can be explored through consulting engagements. This may include the following:

- Financial, operational, and marketing analysis to gain an accurate understanding of client business models.
- Industry research to help clients understand the business environment and current trends.
- Forensic business data analysis to diagnose issues that inhibit business growth.
- Functions to support the operations of the Center.

### OPPORTUNITIES:

- Work on the front lines of business building, and see what's involved in creating great companies.
- Develop analytic and communication skills sought by Venture Capital and Consulting firms.
- Work directly with entrepreneurial businesses ranging from high-potential start-up to \$20M in revenue.
- Have accountability over client relationship and engagement output.
- Apply the business theory you're learning in class to real-world business situations.
- Potential to advance to the SBDC program during the school year, and to progress eventually to leadership positions in the organization.

### QUALIFICATIONS:

We welcome individuals from many different backgrounds and experiences who bring:

- An eagerness to learn and willingness to dig into an analysis
- Highly developed written and oral communication skills
- Flexibility, creativity, and a comfort with ambiguity
- Willingness to share incomplete work in a group setting
- Desire to make a difference

### LOGISTICS

- Summer program starts July 5<sup>th</sup>, and ends August 27<sup>th</sup>.
- Position is 40 hours per week, Monday through Friday.
- Interviews will take place during the weeks of April 5<sup>th</sup> through 9<sup>th</sup>
- This is a paid position

To learn more, please attend an SBDC information session on Tuesday, March 23<sup>rd</sup> at 4:30 in JMHH 240, or Wednesday, March 24<sup>th</sup> at 4:30 in JMHH 255.

**Applications are due on Monday, March 29<sup>th</sup> at 9am. Please apply through Pennlink, job posting number 736019.**